

# Career Path

Title	Personal Commission	*Personal Sales Bonus	DOWNLINE OVERRIDES								QUALIFICATIONS				
			Jr. Consultant	Consultant	Senior Consultant	Executive Consultant	Senior Executive Consultant	1 <sup>st</sup> Gen	2 <sup>nd</sup> Gen	3 <sup>rd</sup> Gen	Personal Retail Volume	Qualified Frontline \$150 PRV	Team Retail Volume	Group Retail Volume	1 <sup>st</sup> Generations
Junior consultant	20%														
Consultant	25%	5%									\$2,000 Career				
Senior Consultant	25%	5%	2%	2%							\$500	1		\$2,000	
Executive Consultant	25%	5%	4%	4%	2%						\$500	2		\$4,000	
Senior Executive Consultant	25%	5%	7%	7%	5%	3%					\$500	3		\$8,000	
Director	25%	5%	8%	8%	6%	4%	2%				\$750	5	\$10,000	\$10,000	
Senior Director	25%	5%	9%	9%	7%	5%	2%	3%			\$750	6	\$10,000	\$20,000	1
Executive Director	25%	5%	9%	9%	7%	5%	2%	3%	4%		\$750	7	\$12,000	\$40,000	2
Senior Executive Director	25%	5%	9%	9%	7%	5%	2%	3%	4%	5%	\$750	8	\$15,000	\$100,000	4

\*Personal Sales Bonus Paid when monthly Personal Volume (PRV) reaches \$2,000

Downline bonuses paid on wholesale (75% of Retail)

Personal, Team & Group Volume Qualifications are based on retail

1<sup>st</sup> Generations Directors do not count as a Qualified Frontline

